

Scrutinizing your vendors has never been more important than now. **Portescap** is up to the test.

**In the current economic climate, it's prudent to exercise care in selecting suppliers. Managing supplier risk to ensure continuity of supply is crucial. We welcome that scrutiny with absolute confidence in our strength. We're sure of our financial footing and operational agility. You should be, too.**

**Confidence Checklist:**

- ✓ Is your supplier financially stable enough to withstand the current economic downturn?
- ✓ Does your supplier continually maintain a positive cash flow?
- ✓ Does your supplier scrutinize their suppliers?
- ✓ Is your supplier investing in innovation and new products despite current economic conditions?
- ✓ Has your supplier recently received positive ratings from financial analysts?
- ✓ Does your supplier manufacture near your destination markets?



# Portescap

## Leverage our Process of Continuous Improvement.

**Fortive Business System.** This is our proven model that drives the company to a never-ending cycle of continuous improvement in quality, delivery, cost and innovation. It's based on the Japanese principle of "kaizen" or continuous improvement. Using world-class tools, cross-disciplinary teams of exceptional people create and improve processes that result in superior performance.

## Feel Secure About Our Financial Strength.

As a company within Fortive Corporation ("Fortive") (NYSE: FTV), we're part of a consistently strong global entity. In making global expansion a priority, Fortive affords us great operational stability via diverse revenue streams that offset economic trends in individual countries. In addition, our strong commitment to innovation and new product development helps us stay extremely adaptable and competitive.

## Benefit from Our Strong Commitment to You.

We are in this together. Working as partners, we can remain vital and provide you the tools you need to come out ahead. Everything we do is geared at keeping you competitive by offering you great value, quality products and unparalleled application expertise.

In addition, we are in the midst of launching many new innovations in Brush DC, Brushless DC, and Stepper motors that will allow you to deliver new, better solutions to market faster and more easily.

## Minimize Risk with Our Global Manufacturing Footprint.

- We have engineering centers of excellence and customer service in all major regions of the world supporting our global customers' needs.
- We have low-cost manufacturing facilities in North America and Asia ensuring cost-effectiveness, continuity and timeliness of supply.
- Our global supply chain offers multiple sources and provides enormous flexibility while reducing risk in this ever-changing financial climate.

When you consider everything, Portescap is the kind of low-risk partner you need now. Choose wisely. Choose Portescap.